

COLORS OF LIGHT

discover our newest collection

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At flair21, we understand that an image can only go so far. Until you touch and feel a fabric for yourself, it's hard to know if a particular design or texture is right for your client.

That is why we sent you this complimentary swatch kit of our newest ADO collection, Colors of Light. Over the past few weeks, we have fallen in love with the airy fabrics and rich colors in this new line. We are confident that you'll enjoy these new fabrics as much as we do.

Included in your kit is one swatch of every design. Take a moment to experience our new collection for yourself!

ADO "Colors of Light" Collection Highlights:

- 24 Brand New Designs—from **sheers to drapery weight** in solids and patterns
- Introducing two new **upholstery fabrics**, Talis (1516) and Cuento (1515), in a **new upholstery book**
- All fabrics in this collection are **wide-width, washable, Oeko-Tex certified** and come with a five-year guarantee to be dimensionally stable and colorfast—no shrinking, stretching or fading with these high-quality fabrics.
- Every design is **available as flame retardant (FR) or antimicrobial**
- Most designs are also **available as hanging samples**. Packages start as low as \$100.
- All **sample packages and books are 100% rebateable** by achieving a minimum sales target within 12 months!
- Just one book or any hanging sample package will establish your account and give you access not only to the entire Colors of Light Collection, but also the entire ADO Goldkante, flair21, and Décor 54 Collections, featuring **1000s of unique designs and colors**.

To celebrate the release of this collection, we're offering you **25% off your first order** when you purchase a "Colors of Light" hanging sample package or our "Talis" Upholstery Fabric sample book! Just mention code COLORS25 when you place your order. But don't delay—this offer is only good until June 30.

For more information about this collection and to order sampling, fabric, and/or finished window treatments, please **contact your Business Development team:**

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I sincerely hope you enjoy our new collection,



David Petty
Marketing Manager, flair21



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COLORS OF LIGHT COLLECTION

FABRIC CODE	NAME	SERIES NUMBER	RETAIL PRICE	COMPOSITION	HORIZONTAL REPEAT	VERTICAL REPEAT	NUMBER OF COLORS	SHADES	UPHOLSTERY	VERTICAL WRAPS	PANEL GLIDE
1361 1/XX-114	Sono	37	\$166	100% PES			24	•			
1515 0/XX-55	Cuento	29	\$110	85% PES, 15% CV			25		•		
1516 0/XX-55	Talis	34	\$131	73% PES, 15% CV			21		•		
3070 1/XX-118	Norik	24	\$87	100% PES			3	•		•	•
3093 1/XX-118	Steen	19	\$69	100% PES			3	•		•	•
3094 1/XX-118	Arik	21	\$77	100% PES			2	•		•	•
3096 1/XX-118	Jano	19	\$67	100% PES			2	•		•	•
3097 1/XX-118	Mika	24	\$87	100% PES			3	•		•	•
3118 1/XX-118	Noa	24	\$87	100% PES	1 3/16"		3	•			•
3138 1/XX-118	Ole	24	\$87	100% PES	38 3/16"		2	•			•
3149 1/XX-118	Arne	24	\$87	100% PES	7 7/8"		2	•			•
3158 1/XX-118	Bent	24	\$87	100% PES	3 1/8"		3	•			•
3178 1/XX-118	Naya	26	\$97	80% PES, 10% PAC, 8% CO, 2% OTHER			2	•			
3183 1/XX-118	Svea	24	\$87	100% PES	1 9/16"		2	•		•	•
3228 1/XX-116	Finn	24	\$87	100% PES			21	•			•
3231 1/XX-118	Berit	24	\$87	100% PES	12 5/8"		3	•			•
3232 1/XX-122	Aline	28	\$107	100% PES	3 9/16"	3 1/8"	2	•			•
3239 1/XX-118	Larix	28	\$107	100% PES			18	•			
3322 1/XX-118	Tilda	24	\$87	100% PES	7 1/2"	7 1/2"	2	•			•
3348 0/XX-116	Silia	28	\$107	100% PES	14 3/16"		2	•			
8054 1/XX-116	Poppy	33	\$127	100% PES	33 7/16"	24 7/16"	3	•			•
8055 1/XX-116	Magnifica	35	\$146	100% PES	50 3/8"	23 5/8"	2	•			•
9812 1/XX-118	Liana	35	\$146	65%PES, 35%CO	39 3/4"	25 3/16"	2	•			
9813 1/XX-116	Capsella	33	\$127	85% PES, 15% CV	31 1/8"	29 1/8"	3	•			

SAMPLING THAT SELLS!

Terrific Ten — \$340

SAVE 15% ON 10 HANGING SAMPLES (ADOHSTT)

Fantastic Five — \$180

SAVE 10% ON 5 HANGING SAMPLES (ADOHSFF)

Single Hanging Sample — \$40

CHOOSE FROM OUR NEWEST COLLECTION



"Talis" Sample Book — \$100

46 SKUS OF SPECIAL ORDER UPHOLSTERY DESIGNS (TALIS)

DON'T FORGET!

All sample packages are fully rebateable by achieving a minimum sales target within 12 months.